

# APPOINTMENT CENTRE 2017

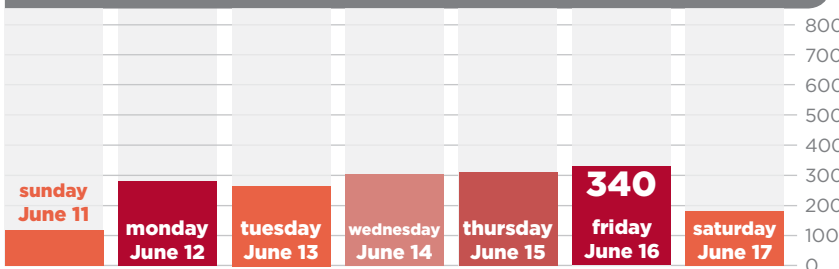


**WEEK: June 11 - 17, 2017**

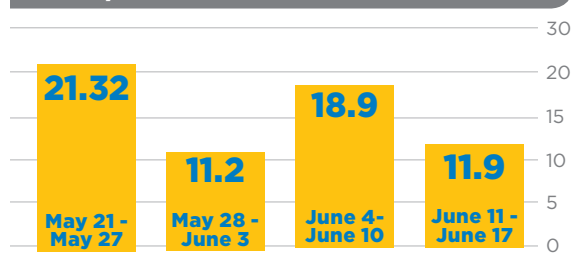
## APPOINTMENT BREAKDOWN

<b>1,831</b>	<b>-12.1%</b>	<b>154</b>	<b>11.9</b>	<i>This number measures the relationship between properties that Sold this week to the number of appointments made during the same week, thereby measuring Buyer motivation.</i>
appointments booked	% change over previous week	total properties SOLD this week	Sold/Appointment Index	

## APPOINTMENTS WEEK AT A GLANCE



## SOLD/APPT. INDEX - Past 4 weeks



## THE STORY THIS WEEK:

Appointments dipped again this week, down 12.1% over last week. However we did see our Sold/Appointment ratio drop back down to 11.9 appointments on average per property sold - much lower than the 18.9 appointments last week. Hamilton East and Mountain dominated our Top 5 districts, with Upper Stoney Creek claiming the 5th spot. Top price ranges continue to remain steady in Hamilton and Burlington with minimal shifting of positions. Overall appointments have decreased 24.2% over June 2016, as we hit the middle of the month.

## TOP 5 DISTRICTS

for appointments booked	
#1	District 24 - Hamilton East
#2	District 23 - Hamilton East
#3	District 17 - Hamilton Mountain
#4	District 16 - Hamilton Mountain
#5	District 50 - Stoney Creek

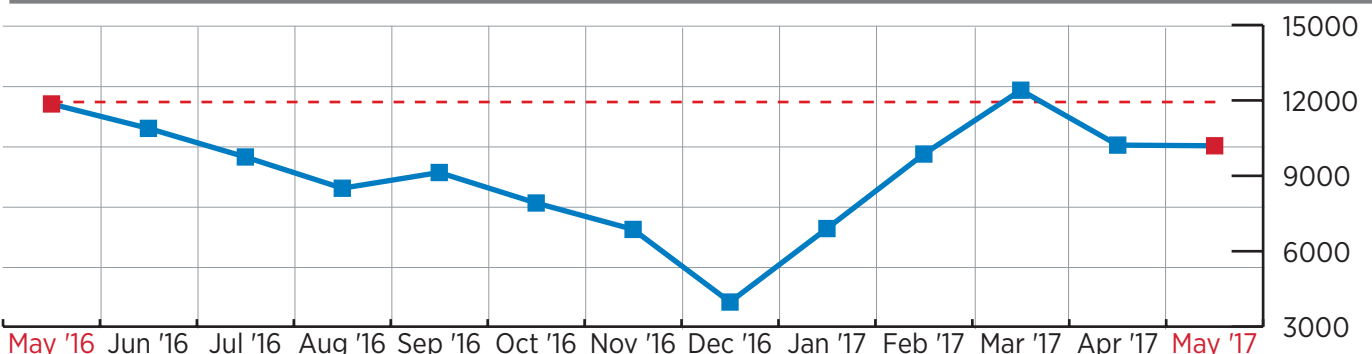
## TOP 5 PRICE RANGES

HAMILTON		BURLINGTON	
#1	\$350-400k	#1	\$1-2M
#2	\$400-450k	#2	\$800-900k
#3	\$250-300k	#3	\$900-1M
#4	\$450-500k	#4	\$650-700k
#5	\$200-250k	#5	\$600-650

## MONTHLY COMPARISON 2016 vs. 2017

<b>10,888</b>	<b>6,588</b>	<b>4,991</b>	<b>-24.2%</b>
total appointments: June 2016	appointments: June 1 - 17, 2016	appointments: June 1 - 17, 2017	% change 2017 vs. 2016

## APPOINTMENTS YEAR AT A GLANCE



\*source: RE/MAX Escarpment internal data.